

TOP 40 UNDER 40

Talented young professionals are often associated with spearheading the latest startup venture or noted for possessing keen entrepreneurial acumen. But there are rising stars in the business community that can be found in more traditional industries, like real estate, construction and the law.

For our latest Top 40 Under 40 issue, *The Daily Transcript* is showcasing some of the brightest minds driving San Diego's many success stories. The editors considered the emerging talent populating the local business community and public sector to find 40 whose skills, integrity and leadership embody the best the region has to offer.

Our selection process centered on the impact each professional's work had on his or her industry and the larger community. Are they taking leadership positions within their organizations? Are they active in any industry groups? Is he or she leaving a lasting impression that will improve San Diego County?

As you read through this supplement, we believe you'll agree that San Diego is home to some of the best talent in the world.

Timothy Hutter

Moving every couple years to different Navy bases for his father's career on a submarine, Hutter and his parents knew they wanted to come back to San Diego eventually. And early success in speech and debate helped him decide on a path to law by the time he was 15 years old.

Now as senior counsel with Allen Matkins, Hutter has a string of impressive wins to his name in business and real estate law.

"Given where we are in the real estate and economic cycle, many of my cases and projects lately have been at the front end, when we're trying to keep deals together, get projects approved, or defend those approvals. It's a rewarding industry to work in, and these are exciting times," Hutter said.

One of those cases involved representing the Building Industry Association, or BIA, against the city of Encinitas. California's density bonus law encourages developers to build affordable housing alongside market-rate units, but Encinitas tried to restrict use of that law. It eventually settled and removed restrictions.

"It was a win for my client, the homebuilding industry, and for San Diegans who need housing."

Hutter also sued the city of San Diego for violating a developer's



Allen Matkins Leck Gamble Mallory & Natsis LLP

Title: Senior Counsel

Age: 32

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civil rights, after former mayor Bob Filner halted city inspection of a fully approved housing project. Once the project got underway, residents in the area

sued to stop it, and he worked on defending the project approval to build a 330-unit apartment complex where a blighted shopping center used to be.

Among his accolades include awards from the BIA, as the associate of the year in 2016 and rookie of the year in 2014.

— Padma Nagappan