

# Allen Matkins

## In the News

[Press Releases](#)[Media Coverage](#)[Home](#) | [Our Firm](#) | [Practice Groups](#) | [Attorneys](#) | [Join Our Firm](#) | [Offices](#) | [News](#) | [Publications](#)

### Press Releases

#### FOR IMMEDIATE RELEASE

#### ALLEN MATKINS PROMOTES SEVEN TO PARTNERSHIP

Los Angeles, CA — April 16, 2007

Allen Matkins Leck Gamble Mallory & Natsis LLP, a leading California business and real estate law firm, announces its 2007 partners. Located in the firm's Los Angeles office are Matt Ertman (Corporate), Chris Safarian (Real Estate), and Frank Scollan (Litigation); in the Century City office are Kyle Hoshide (Real Estate) and Delmar Nehrenberg (Real Estate); in the Orange County office are Greg Clark (Real Estate), and Brad Nielsen (Real Estate).

These elections raise the total number of partners at Allen Matkins to 125, effective July 1, 2007. The firm currently has approximately 230 attorneys practicing in its six California offices. "This is an incredibly talented group of attorneys and each of them exemplify the excellence and high standards which reflect our firm," said Brian Leck, the firm's Managing Partner.

#### LOS ANGELES

**Matthew J. Ertman (Corporate).** Matthew, a corporate and securities attorney in the firm's Los Angeles and San Francisco offices, represents companies in a broad variety of industries, including telecommunications, medical products, online mortgage and payment facilitators, real estate, industrial manufacturing, laser, photonics, and fiber optics. He has extensive experience in representing public and private companies in mergers and acquisitions and corporate finance transactions, including public and private securities offerings of equity and debt, venture capital investments, initial and secondary public offerings, and asset-based lending and borrowing. Matthew also advises public companies in the filing of current, quarterly, and annual reports with the Securities and Exchange Commission under the Securities Exchange Act of 1934, compliance with the Sarbanes-Oxley Act of 2002 and other corporate governance regulations, qualification and continued listing on national stock exchanges, and on other general corporate matters.

Matthew received his J.D. from Loyola Law School Los Angeles in 1999 and his B.A., Phi Beta Kappa, from the University of Redlands in 1996.

**Chris Safarian (Real Estate).** Chris Safarian is in the Real Estate Department of the firm's Los Angeles office, and his practice focuses on real estate finance and development. Mr. Safarian has represented all types of institutional lenders, investors, and developers in commercial real estate transactions throughout the United States. He has structured and documented CMBS loans, participating loans, loans involving guarantees, letters of credit, environmental indemnities, mixed-collateral and multi-state collateral, as well as numerous transactions for the acquisition and/or development of real estate projects.

Mr. Safarian received his J.D. from the University of California at Los Angeles - School of Law and his B.A. from the University of California at Los Angeles, *magna cum laude*.

**Francis Scollan (Litigation).** Frank Scollan is in our Los Angeles office and his practice centers on real estate litigation, business disputes, CEQA litigation, construction defect cases and land subsidence matters. Frank has represented numerous developers, from individuals to national corporations, in disputes involving CEQA, government approvals, partnership and business disputes,

construction matters, environmental issues and related real estate issues including purchase and sales disputes. He has brought and defended a wide variety of writ of mandate proceedings, including CEQA actions. Frank has represented homeowners and developers in cases involving land subsidence, and published an article on recovering landslide damages under homeowners' policies. Frank has also represented federal equity receivers appointed in SEC actions to recover assets for defrauded investors. Frank has extensive trial experience, including a five week trial for a national developer to recover government fees.

Frank received his J.D. from Boalt Hall School of Law, University of California, Berkeley and his B.A. from the University of California at Berkeley.

#### **CENTURY CITY**

**Kyle Hoshide (Real Estate).** Kyle is a member of the firm's Century City real estate group. His primary practice includes the representation of institutional investors, owners and developers in commercial office, retail and industrial leasing transactions, acquisition, disposition and development transactions and other property ownership/management-related matters. Kyle's practice also includes the representation of owners and developers in connection with land use, construction, financing, general corporate and employment matters. Kyle currently serves as Chair of the Commercial Leasing Subsection (South) of the California State Bar Real Property Section.

He received his B.A. from Yale University and his J.D. from Loyola Law School, where he was an editor of the Loyola of Los Angeles Law Review. He also served as a judicial extern for the Honorable Alex Kozinski in the United States Court of Appeals for the Ninth Circuit.

**Delmar Nehrenberg (Real Estate).** Delmar is in our Century City office, where he practices real estate law with an emphasis on major construction and development, leasing, and purchase and sale transactions. His experience includes representing a wide range of clients, including owners, developers, contractors, landlords, tenants, sellers, buyers, and other business enterprises. In his work for such clients, Delmar is responsible for the preparation and negotiation of all types of development, construction, design, acquisition and sale documents and agreements in a broad range of situations. He works with valued institutional clients in all aspects of major projects in which they are involved, and regularly gives seminars to builders, landlords, and developers on a variety of legal issues impacting their business activities.

He received his J.D. from the University of California, Los Angeles and his B.A. from the University of California, San Diego.

#### **ORANGE COUNTY**

**Greg Clark (Real Estate).** Greg is in our Orange County office and his practice concentrates on the financing, development and construction, acquisition, disposition and leasing of various types of real estate assets. His experience includes representing a wide range of clients, including (i) lenders in connection with various loans (construction, permanent, bridge and mezzanine), (ii) buyers and sellers in the acquisition, disposition and financing various real property, (iii) landlords and tenants in the drafting and negotiation of complex retail, industrial and office leases and (iv) owners, contractors and consultants in the drafting and negotiation of Construction Contracts, Architect Agreements, Engineer Contracts, Soil Supply Contracts and other professional service agreements. In his work for such clients, Greg has also been responsible for the preparation and negotiation complex equipment lease and sublease agreements, easement agreements, indemnity agreements, CC&Rs (both traditional and industrial/office condominium), reciprocal easement agreements, subordination, nondisturbance and attornment agreements, telecommunications access agreements, development agreements, and broker representation, listing and commission agreements. Greg also has extensive experience in complex title and survey review.

Greg received his J.D. from the University of California, Boalt Hall School of the Law in 1999 and received his B.S., magna cum laude, from Menlo College in 1991. He and served as an Associate Editor for the Berkeley Journal of

International Law.

**Brad Nielsen (Real Estate).** Brad Nielsen is in the firm's Orange County office and his practice involves all aspects of real estate transactions, including primarily the preparation and negotiation of primary and ancillary agreements related to the acquisition, disposition and leasing of office, industrial and retail properties and the development of commercial and residential projects. For example, Brad currently represents numerous landlords (including pension funds and pension fund advisors) in the leasing of (i) over 10,000,000 square feet of office space in California and Arizona, (ii) over 1,000,000 square feet of retail space in Southern California, and (iii) over 7,000,000 square feet of industrial space in both Northern and Southern California and Tijuana, Mexico. Brad also recently represented a developer client in the negotiation of 15 separate and complex "build-to-suit for sale" transactions involving over 5,000,000 square feet of industrial space in Southern California.

Brad is actively involved on (i) the Executive Committee of the Urban Land Institute's Orange County Chapter, and (ii) the Legislative Action Committee of the Southern California Chapter of the National Association of Industrial and Office Properties, and is a member of the American Bar Association, the United States District Court (Central District of California), the State Bar of California and the Orange County Bar Association.

Brad received his J.D. from Loyola Law School in 1999 (where he was a member of the Loyola of Los Angeles Law Review) and his B.A. from the University of California, Irvine in 1995.

#### **ABOUT ALLEN MATKINS**

Allen Matkins Leck Gamble Mallory & Natsis LLP, founded in 1977, is a California law firm with approximately 230 attorneys practicing out of six strategically located offices in Orange County, Los Angeles, Century City, Del Mar Heights, San Diego and San Francisco. The firm's broad based areas of focus include corporate, real estate, construction, real estate finance, business litigation, taxation, land use, environmental, bankruptcy and creditors' rights, and employment and labor law.

[© 2011 Allen Matkins Leck Gamble Mallory & Natsis LLP All Rights Reserved](#)