

California's Major Real Estate Law Firms

RANKED BY NUMBER OF CALIFORNIA REAL ESTATE ATTORNEYS, THEN PARTNERS AS OF JAN. 1, 2008.

RESULTS BASED ON 2008 CALIFORNIA REAL ESTATE JOURNAL SURVEY

COMPANY ADDRESS WEB SITE	# CA REAL ESTATE ATTORNEYS/ PARTNERS	CA BILLINGS (in millions)		REAL ESTATE PRACTICE AREAS & SPECIALTIES (see key, page 22)	RECENT CA REAL ESTATE PROJECTS/CASES	NOTABLE CA REAL ESTATE CLIENTS	CA PRINCIPAL/ CA CONTACT INFO	OFFICES WORLDW CA OFFICES/ HEADQUARTERS/ YR. EST. IN CA
		2007	2006					
1 Allen Matkins Leck Gamble Malloy & Natsis LLP 515 S. Figueroa St., 9th Floor Los Angeles, CA 90071 www.allenmatkins.com	171 88	\$122 \$104 \$96		All but Agr	Represent Blackstone Real Estate Group in 40M s.f. space; Represent Tishman Speyer in several projects; Represent Beacon Capital Partners in acquisition; Represent JP Morgan project in Century Park	AEW Capital Management; Blackstone Real Estate Group; JP Morgan; Beacon Capital Partners; CB Richard Ellis; Tishman Speyer	Brian C. Leck, Managing Partner Michael E. Palmer, Exec. Director (213) 622-5555 mpalmer@allenmatkins.com	7 7 Los Angeles 1977
2 Cox, Castle & Nicholson LLP 2049 Century Park E., 28th Floor Los Angeles, CA 90067 www.coxcastle.com	138 72	N/A N/A N/A		All	\$800M capitalization to acquire and develop projects; Represent University of CA in natural resource permitting; Multiple timeshare refinancings in excess of \$400M; Representation of a hotel chain in China with 200 hotels	Legacy Partners; CALSTRS; Donahue Schriber Realty Group; Intracorp; Archon; Mass Mutual; Shell Vacations	Mario Camara, Sr. Ex. Com. Member Ed Brose, Exec. Director (310) 277-4222 ebrose@coxcastle.com	3 3 Los Angeles 1968
3 Sheppard, Mullin, Richter & Hampton LLP 333 S. Hope St., 48th Floor Los Angeles, CA 90071 www.sheppardmullin.com	87 38	\$41.3 \$39.8 \$37.8		All but Agr, Pub, Tel	Master plan expansion of Ritz-Carlton, Laguna Niguel; Development of Hunters Point, Candlestick Point, S.F.	Lennar Communities; The Irvine Co.; Trimark Pacific Homes; DHL Express; D.R. Horton; Regents of the University of California	Guy N. Halgren, Chairman Domenic Drago & John Yacovelle, Partners (858) 720-8900	10 7 Los Angeles 1927
4 Luce, Forward, Hamilton & Scripps LLP 600 W. Broadway, Ste. 2600 San Diego, CA 92101 www.luce.com	84 35	\$46.5 \$38 \$28		All but Agr	Acquisition \$200M high-rise office building; \$150M multi-property financing \$100M defeasance; Entitling Farita for master planned community; \$420M motel portfolio acquisition & financing	D.R. Horton & Affiliates; Fidelity/Chicago Title; Moody National; Opus West; Weraldhavie; Gatlin Development	Robert J. Bell, Managing Partner Romona Cyr, Marketing Dir. (925) 236-1414 rcyr@luce.com	6 6 San Diego 1873
5 Paul, Hastings, Janofsky & Walker LLP 515 S. Flower St., 25th Floor Los Angeles, CA 90071 www.paulhastings.com	74 19	\$63.1 \$54.2 \$41.4		All but Agr	Lehma Brothers, \$750M first mortgage financing, Irvine; Morgan Stanley acquisition of Blackstone portfolio, S.F.; Rockwood Capital acquisition from Maguire, Orange County; Related Cos. financing of condominium, Century City	Lehman Brothers; The Related Cos.; Morgan Stanley Real Estate Funds; Oaktree Capital Management; Dubai World; Rockwood Capital	Greg Nitzkowski, Managing Partner Philip N. Feder, Chair, RED Chair (213) 683-6000 philpfeder@paulhastings.com	18 5 Los Angeles/NY 1951
6 Farella Braun + Martel LLP 235 Montgomery St. San Francisco, CA 94104 www.fbm.com	69 43	N/A		All but Pub, Tel	Historic tax, Fort Baker/Cavallo Point, The Lodge at Golden Gate; Lease, Bloomberg at Pier 1 1/2, 3 & 5; Land Use, U.C. Extension Hayes Valley; Disposition, AT&T Building, 140 New Montgomery	A.F. Evans Co.; Embarcadero Capital Partners; Bridge Housing; DeSilva Group; Legacy Partners; Levi Strauss & Co.; Premier Pacific Vineyards; ProLogis/Catellus	Steven R. Lowenthal, Chairman Anthony D. Ratner, RED Chair (415) 954-4448 aratner@fbm.com	2 2 San Francisco 1962
7 DLA Piper US LLP 550 S. Hope St., Ste. 2300 Los Angeles, CA 90071 www.dlapiper.com	63 30	N/A		All	Tishman Speyer acquisition of Archstone-Smith REIT for \$22B; Tishman Speyer Development acquisition & financing \$220M; Legal & CEQA of 3.2 million s.f. project; Marriott International workout & refinancing for \$275M project	American Newland Communities; Bank of Nova Scotia; Bentley Forbes; Buchanan Street Partners; Caruso Affiliated; CIM Group; Citibank; Equity Office Properties; Irvine Co.; Legacy Partners; Macerich Co.;	Michael E. Meyer, Mng. Partner Melinda Bascone, Snc. Practice and Industry Manager (415) 836-2530	64 8 International 1927
8 Pircher, Nichols & Meeks 1925 Century Park E., Ste. 1700 Los Angeles, CA 90067 www.pircher.com	58 20	N/A		All but Agr, Pub	\$39B acquisition of EOP's 543 office portfolio; \$27.8B leveraged buyout of Harrah's; \$7.9B JV acquisition of 15 shopping centers, The Mills Corp.; \$2.8B acquisition of CalWest's 95 industrial property portfolio	AIG Global Real Estate; Apollo Real Estate; Blackstone Real Estate Advisors; Farallon Capital Management; Morgan Stanley Mortgage Capital; Starwood Capital; Walton St. Capital	N/A Joyce Puccini Chapman, Exec. Dir. (310) 201-8900 jpuccini@pircher.com	2 1 Los Angeles 1983
9 Manatt Phelps & Phillips 11355 W. Olympic Blvd. Los Angeles, CA 90064 www.manatt.com	54 30	N/A		All	N/A	Decron Properties; Carpenters Pension Trust; 7th Street Dev.; Catholic Healthcare West; Casden Properties LLC; Fairfield Residential LLC; The Irvine Co.; Lowe Enterprise; Robertson Prop.	William T. Quicksilver, CEO Keith Allen-Niessen, Co-Chair REG (310) 312-4105 kallen-niessen@manatt.com	8 5 Los Angeles 1965
10 Miller Starr Regalia 1331 N. California Blvd., Fifth Floor Walnut Creek, CA 94596 www.msrrlegal.com	51 26	N/A		All but Agr, Bank, PM, Pub, Tax, Tel	\$150M disposition for AAAA-Rent-A-Space; Baywood Partners Inc., Darling International Inc.; Represented Rivermark Village LLC in sale of regional shopping center, Santa Clara	Hewlett-Packard; Peet's Coffee & Tea; CBS Outdoor; Shea Homes; ALTA; First American Title Co.; Weyerhaeuser	Eugene H. Miller, Chairman Anush Alexander, Mktg. Director (925) 941-3229 aaa@msrrlegal.com	2 2 Walnut Creek 1964
11 Gibson, Dunn & Crutcher LLP 425 Market Ave. Los Angeles, CA 90071 www.gibsondunn.com	51 11	\$43.7 \$33.9 \$30.1		All but Agr, Pub, Tel	Entitlement of Wyvernwood redevelopment, Boyle Heights; Entitlement of Hollywood Park redevelopment, Los Angeles; Mezzanine financing, Archstone acquisition (CA assets); Entitlement, financing & development of El Toro military base, L.A.	Lehman Brothers; Pacific Coast Capital Partners; Divo West; Woodridge Capital; Fifteen Group	Ken Doran, Managing Partner Jesse Sharf, Fred Pillon, Partners (310) 552-8512/(415) 393-8241 jshar@gibsondunn.com fpillon@gibsondunn.com	14 5 Los Angeles 1890
12 Morrison & Foerster LLP 425 Market St. San Francisco, CA 94105-2482 www.mfo.com	49 16	N/A		All but Pub, Res	\$400M financing of KPMG Tower, Los Angeles; Purchase of Ritz Carlton Huntington Hotel and Spa, Pasadena; ING Real Estate \$140M construction loan, S.F.; Letterman Digital Arts Ltd. lease, S.F.	AMB Property Corp.; Eurohpg, AG, New York Branch; Gramercy Capital Corp.; Great Eagle Holdings Ltd.; ING Real Estate Finance (USA) LLC; Letterman Digital Arts Ltd.	Keith C. Wetmore, Firm Chair Marc D. Young, REG - Chair (213) 892-9659 myoung@mfo.com	18 7 San Francisco 1883
13 Newmeyer & Dillon LLP 895 Dove St., 5th Floor Newport Beach, CA 92660 www.ndlf.com	48 19	N/A		Corp, Dev, DD, Fin, Inv, Lit, LU, MU, Off, Own, Res, Ret	N/A	The Irvine Co.; BlackRock Realty Advisors; Lennar; KB Homes; LNR; Centex Homes	Greg Dillon, Co-Mng. Partner Mark Himmelstein, Partner (949) 854-7000 mark.himmelstein@ndlf.com	2 2 Newport Beach 1984
14 Nossaman Guthner Knox & Elliott LLP 445 S. Figueroa St., 31st Floor Los Angeles, CA 90071 www.nossaman.com	44 26	\$22.6 \$19.7 \$12.7		Dev, DD, Env, Fin, Ind, Ins, Inv, Lit, LU, MU, Ow, Res, Tele	Entitlements, Tustin Marine Corps. Air Station; Permitting, underwater LNG receiving facility, Los Angeles; Lease of 250,000 s.f. campus for headquarters, Irvine; Sale of the 1,600-room Hilton Anaheim	Downtown Properties; Goldrich & Kest Industries, LLC; The Irvine Co.; Merryvale Vineyards; Pacific Natural Gas Inc.; First Industrial Realty Trust	Michael Heumann, MP Kenneth S. Kramer, RE Chair (949) 833-7800 kkramer@nossaman.com	7 4 N/A 1946
15 Wendel, Rosen, Black & Dean LLP 1111 Broadway, 24th Floor Oakland, CA 94607 www.wendel.com	41 32	N/A		All but Hot	Fillmore Heritage mixed-use project, San Francisco; Purchase, sale leaseback of University of California office; 4801 Shattuck condo project, Oakland; Kingfish co-housing project, Oakland	Balch Enterprises; Port of Oakland; 24 Hour Fitness	Daniel Rapaport, Mng. Partner (510) 834-6600 drapaport@wendel.com	2 2 Oakland 1909
16 McDonough Holland & Allen PC 555 Capitol Mall, 9th Floor Sacramento, CA 95814 www.mhalaw.com	41 22	N/A		All but Agr, Hot, Pub, Tel	N/A	CalPERS; A. Teichert & Son Inc.; Lennar Communities; U.S. Bank; First American Title Insurance Co.; Angelo K. Tsakopoulos Development Inc.	Jeffrey R. Jones, Mng. Shareholder Patricia D. Elliott, RE Group Leader (916) 444-3900 pellott@mhalaw.com	3 3 Sacramento 1953
17 Jeffer, Mangels, Butler & Marmaro LLP 1900 Avenue of Stars, 7th Floor Los Angeles, CA 90067 www.jmbm.com	39 18	N/A		All	Financing \$300M complex senior & mezzanine debt structure; Developing the Tustin Legacy, complex mixed-use project; Land use and entitlements BLVD6200; Repositioning of Holiday Inn Express to The Hilton, S.F.	Candy & Candy Ltd.; HSBC Bank USA; The Claret Group/Prudential Real Estate; Trammel Crow Co.; GenCom Group; Arden Realty; IDS Real Estate Group; ING Clarion	Bruce P. Jeffer, Managing Partner Jim Butler, Chairman, RED (310) 203-8080	3 3 Los Angeles 1981
18 Latham & Watkins LLP 633 West 5th St., Ste. 4000 Los Angeles, CA 90071 www.lw.com	37 25	N/A		Corp, Dev, Fin, Inv, LU, Own, PM	Prevailed CEQA & CWA suits contending wetlands & waterways; \$2.8B acquisition, Maguire Properties Inc., Equity Office Properties; Represented NBC Universal in master plan for development of Universal Studios site, Los Angeles	BioMed Realty Trust Inc.; Bob Hope Enterprises; Credit Suisse; Digital Realty Trust; Harrah's Entertainment; Pacific Medical Buildings LLC; Poseidon Resources Corp.; Real Income Corp.	Gene A. Lucero, Managing Partner; Global Chair, ELR Group (213) 891-8332 gene.lucero@lw.com	25 5 N/A 1934
19 Weston, Benshoof, Rochefort, Rubalcava & MacCuish LLP 333 S. Hope St., 16th Floor Los Angeles, CA 90071 www.wbcounsel.com	37 23	N/A		All but Hot, Ins, PM, Tax	Implementation of state trial court transfers per SB1732; Land use/entitlements, Las Lomas Development, N. L.A.; Pier 400, Port of Los Angeles; Acquisition and Financing, Haven Park, Rancho Cucamonga	Administrative Office of the Courts; AT&T Mobility; Fox Entertainment; The Rottman Group; Palmer Investments; The Home Depot; SunCal Cos.; LAUSD; Stonebridge Holdings; Westfield Corp.; Robertson Properties; Kawada Co.; Fidelity Management & Research	Edward Casey, Mng. Partner C. Michelle Mallo, Chair, RED (213) 576-1000 mmallo@wbcounsel.com	2 2 Los Angeles 1984
20 Sidley Austin LLP 555 W. Fifth St., Ste. 4000 Los Angeles, CA 90013 www.sidley.com	35 16	N/A		All but Agr, LU, PM, Pub, Res, Tel	\$580M refinancing of City National Bank Towers, L.A.; \$750M construction financing of residential dev., B.C.; \$598M restructuring of syndicated indebtedness; \$200M sale leaseback multi-state theater chain	Bank of America; Canyon Partners; Citibank; Citicorp USA Inc.; Credit Suisse; Fortress Inv. Group; CW Capital EOP Trust; General Electric Pension Trust; KB Home; Starwood Cap. Grp.; Well Fargo Bank	Moshe Kupietzky, Partner Marc Hayutin, Partner (213) 896-6018 mhayutin@sidley.com	16 2 N/A 1971
21 Procopio, Cory, Hargreaves & Savitch LLP 530 B. St., Ste. 2100 San Diego, CA 92101 www.procopio.com	33 18	\$13 \$11.2 \$10.5		All but Agr, Tel	N/A	Sycuan Tribal Development Corp.; KeyBank Real Estate Capital; Union Bank of California; Scripps Health; Ledor; Fairfield Residential LLC; MG Properties; Terramar Retail Centers LLC; City of Marcos	Thomas W. Turner Jr., Mng. Ptr. Michael E. Lyon, Partner, RE (760) 931-9700 mel@procopio.com	2 2 San Diego 1946

Continued on page 26

California's Major Real Estate Law Firms

Continued from page 24

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RANK	COMPANY ADDRESS WEB SITE	# CA REAL ESTATE ATTORNEYS/ PARTNERS	CA BILLINGS (in millions)		REAL ESTATE PRACTICE AREAS & SPECIALTIES (see key, below)	RECENT CA REAL ESTATE PROJECTS/CASES	NOTABLE CA REAL ESTATE CLIENTS	CA PRINCIPAL/ CA CONTACT INFO	OFFICES WORLDWIDE/ CA OFFICES/ HEADQUARTERS/ YR. EST. IN CA
			2007	2006					
22	Sedgwick Detert Moran & Arnold LLP One Market Plaza, Steuart Tower, 8th Fl. San Francisco, CA 94105 www.sdma.com	30 13	N/A		All but Agr, DD, LU, Pub, Tax, Tel	Sale of \$100M mixed-use development project; Development of 450-acre residential development project; Early termination major hotel management agreement; \$19M judgment of financial institution in judicial foreclosure	N/A	Steven D. Roland, Practice Group Chair (415) 781-7900 steven.roland@sdma.com	13 3 San Francisco 1933
23	Holland & Knight LLP 633 West Fifth St., 21st Fl. Los Angeles, CA 90071 www.hklaw.com	29 14	N/A		All	New major league baseball stadium, Fremont; hotel and residences L.A. Live, L.A.; New resort town of 3000 units, Tejon Mountain Village; Representation, JV acquisition & development, telecom space	Marriott International and Ritz-Carlton Hotel Co.; Wolff Urban Development; Starwood Capital	Jerome Levine, Exec. Partner Bill Pielis, Exec. Partner Susan Booth, Partner (213) 896-2400 susan.booth@hklaw.com	18 2 N.Y./Tampa 1997
24	Goodwin Procter LLP 10250 Constellation Blvd., 21st Floor Los Angeles, CA 90067 www.goodwinprocter.com	29 10	N/A		All but Agr, Tel	hotel and residences at L.A. Live, Los Angeles; Sale of 333 Bush Street, San Francisco; Sale of 2600-2800 Colorado (MTV), Santa Monica; 7755 Irvine Center Drive, Irvine	Prudential Real Estate Investors; MacFarlane Partners; Morgan & Co.; Tishman Speyer; Menlo Equities LLC; Digital Realty Trust	Lewis G. Feldman, L.A. Chair/ Partner (310) 788-5188 lfeldman@goodwinprocter.com	8 5 Boston 2006
25	McGuireWoods 1800 Century Park East, Ste. 800 Los Angeles, CA 94596 www.mcguirewoods.com	28 11	N/A		All but Agr, Pub	Acquisition/development, 700,000-s.f. manufacturing & distribution facility; acquisition/development, 200,000-s.f. aircraft facility; negotiated over 100 retail store store leases for one owner	Verizon; Verizon Wireless; American Honda Motor Co. Inc.; Geologistics; C.J. Segerstroms & Sons; South Coast Plaza; QLogic; Taco Bell; Equity Office Partners; Arden Realty	David Van Etten, MP, L.A. office Thomas Becket, RED Chair, L.A. (310) 315-8200 tbecket@mcguirewoods.com	15 1 National 1996
26	Morgan Miller Blair 1331 N. California Blvd., Ste. 200 Walnut Creek, CA 94596 www.mmbmlaw.com	26 14	N/A	\$11.8 \$10.6	Corp, Dev, DD, Fin, Inv, Lit, LU MU, Off, Res, Ret, Tax	Represented a publicly traded homebuilder in disposition of excess inventory comprised of 6 projects; Represented a shopping center developer in acquisition of 27 acres of land, Dublin	Standard Pacific; Blake Hunt Ventures; KB Homes; Pulte Homes;	Bruce Ring, Chairman Mary Enemark, Dir. of Marketing (925) 979-3354 menemark@mmbmlaw.com	1 1 Walnut Creek 1985
27	McKenna Long & Aldridge LLP 444 S. Flower St., 8th Floor Los Angeles, CA 90071-2901 www.mckennalong.com	26 10	\$17 \$13 N/A		All but Agr Hot, Inv, Own	\$44M loan for development of 247-unit condominium; Handled 15 assumptions of sec. mort. loans totaling \$435M; Negotiated and closed 34 conduit loans totaling \$519M; Assisted GMH Military Housing with \$130M project, S.B.	Fresh & Easy Neighborhood Market Inc.; Lehman Brothers Holdings Inc.; Midland Loan Services; PNC Bank; 2 Sisters Food Group, Inc.; Wachovia Bank N.A.	Steven K. Bender, Partner, RE J. Timothy Scott, Partner, RE (213) 243-6034/(213) 243-6205 sbender@mckennalong.com tscott@mckennalong.com	10 3 N/A 1968
28	Meyers Nave 555 12th St. Oakland, CA 94607 www.meyersnave.com	25 11	N/A		DD, Env, Fin, Lit, LU, Pub, Tax, Tel	Sacramento Railyards Transit and Infill Redevelopment; Crow's Landing Air Facility Base Redevelopment, Fort Bragg; Georgia Pacific Lumber Mill Site Redevelopment, Fort Bragg; Millbrae Park/Santrans Area Redevelopment, Millbrae	Thomas Enterprises; City of Rancho Cordova; City of South San Francisco; Placer County Redevelopment Agency; Los Angeles Community Redevelopment Agency	Jayne W. Williams, Managing Principal (510) 808-2000 jwilliams@meyersnave.com	5 5 Oakland 1986
29	Gordon & Rees LLP 275 Battery St., Ste. 2000 San Francisco, CA 94111 www.gordonrees.com	24 14	N/A		Corp, Dev, DD, Env, Fin, Hot, Inv, Ins, Lit, LU, MU, Off, PM Ret, Tax	Jamboree Village, Irvine; Bressi Spectrum, Carlsbad	AvalonBay Communities Inc.; BCL Inc.; The Irvine Co.; DRA Advisors; The Muller Co.; Shidler Group; St. Croix Capital Corp.; Cushman & Wakefield; Equity Office Properties; Parkstone Cos.	Brian Frasch, Partner, REC Eric Young, Partner (619) 696-6700 bfrasch@gordonrees.com eyoung@gordonrees.com	15 5 San Francisco 1974
30	Coblentz, Patch, Duffy & Bass LLP One Ferry Building, Ste. 200 San Francisco, CA 94111 www.coblentzlaw.com	22 14	N/A		Bank, Crp, Dev, Env, Fin, Ins, Lit, LU, MU, Ret, Tax, Tel, Conservation Easements	California Academy of Sciences Rebuilding Project, S.F.; San Francisco 49ers New Stadium Development; Peninsula Medical Center, Burlingame; 301 Mission St., San Francisco	Farralon/ProLogis, TMG Partners, San Francisco 49ers; Millennium Partners; Sutter Health/Mills Peninsula Health Services; Pacific Gas & Electric Co.; Forest City Development	Harry O'Brien, Mng. Partner DeWayne Spalding, Mktg. Coord. (415) 677-5284 dspalding@coblentzlaw.com	1 1 San Francisco 1890
31	Greenberg Glusker 1900 Avenue of the Stars, 21st Floor Los Angeles, CA 90067 www.greenbergglusker.com	21 15	N/A		All but Agr, Own, PM, PP	Sale of American Golf portfolio to CNL and Eagle Golf; Oakland Athletics acquisition & development of land, Fremont; Established sale of 2 apartments from Empire Cos. to NYSTRS for \$140M; \$150M multifamily portfolio	Majestic Realty Co.; Costco Wholesale Corp.; Transpacific Development Co.; American Golf; Wolff Urban Development LLC; Sandstone Properties Inc.	Dennis B. Ellman, Chairman (310) 201-7417 dellman@ggflrm.com	1 1 Los Angeles 1959
32	Greenberg Traurig LLP 2450 Colorado Ave., Ste. 400 E. Santa Monica, CA 90404 www.gtllaw.com	21 5	N/A		All but Agr	N/A	N/A	Tom Loo & Todd Rumberger Managing Shareholders Heather Sami, Mktg. Manager (650) 328-8500 sami@gtllaw.com	29 4 N/A 2000
33	Proskauer Rose LLP 2049 Century Park East, Ste. 3200 Los Angeles, CA 90067 www.proskauer.com	18 6	N/A		All but Agr, LU, Pub, Tel	Intercontinental Hotel, San Francisco; One Rincon Hill, San Francisco; Bridge Point Corp. Center, San Diego; Baldwin Hills Shopping Center, Los Angeles	CB Richard Ellis Investors Strategic Partners; San Diego National Bank; TIAA-CREF; Scotia Capital The Bank of Nova Scotia; Wachovia, Wells Fargo Bank	Bert H. Deixler, Managing Partner D. Eric Remensperger, Partner (310) 284-4590 eremensperger@proskauer.com	10 1 New York City 1979
34	Steckbauer Weinhart Jaffe LLP 333 S. Hope St., 36th Floor Los Angeles, CA 90071 www.swjlaw.com	17 4	N/A		All but Agr, Bank, Env, PP, Tax, Tel	Closed over \$1B in real estate transactions through FATCO; Negotiated \$100M joint venture retail opportunity fund; Lead counsel, mezzanine finance program, Lowe Enterprises; Closed \$900M in multifamily acquisitions	Pacific Coast Capital Partners LLC; JP Morgan Chase Bank; Triton-OZRE JV LLC; Lowe Enterprise; Mesa West Capital LLC; NewMark Merrill Companies LLC	Brian S. Weinhart, Partner William W. Steckbauer, Partner (213) 229-2868	3 2 Los Angeles 1996
35	Freeman, Freeman & Smiley LLP 3415 S. Sepulveda Blvd., Ste. 1200 Los Angeles, CA 90034 www.ffsllaw.com	13 8	N/A		Corp, Dev, DD, Env, Fin, Ind, Ins, Inv, Lit, MU, Off, Own, PM, Res, Ret, Tax	Sale-leaseback 450,000 s.f. industrial complex, Vernon; \$100M workout, Riverside; \$71M loan restructure, Rancho Mirage; Rep. retail landlord's, over 25 major deals	Unilever United States; City of Anaheim; Target Corp.; Weingarten Realty Management Co.; Preferred Bank; HSBC; Nomura Capital & Credit; Countrywide Commercial Real Estate; NewMark Merrill Co.	Bruce M. Smiley, Founding Partner (310) 255-6100	2 2 Los Angeles 1932
36	Dechert LLP 1 Maritime Plaza, Ste. 2300 San Francisco, CA 94111-3513 www.dechert.com	13 2	N/A		All but Agr, Pub, Tel	Represented private equity firm, attempted acquisition, \$2B public company; Represented investment bank with \$1.5B loan; Represented German bank with \$125M loan;	Merrill Lynch Mortgage Lending Inc.; Merrill Lynch Capital Co.; The Prudential Insurance Co. of America; Prudential Mortgage Capital; Countrywide Commercial Real Estate Finance Inc.; Well Fargo Bank, N.A.	Joseph B. Heil, Partner (415) 262-4510 joseph.heil@dechert.com	17 2 N/A 2002
37	Garrett DeFrenza Stiepel LLP 695 Town Center Drive, Ste. 500 Costa Mesa, CA 92626 www.gdslaw.net	11 6	N/A		Corp, Dev, Fin, Ind, Ins, Inv, MU, Off, Own, PM, Ret, Tax	\$110M shopping center acquisition in NorCal; \$54M sale of skilled nursing facilities portfolio; 95,000-s.f. industrial research and development facility; 90-unit industrial condo complex development	N/A	Marc DeFrenza, Partner Tamara Wandelt, Administrator (714) 384-4300 twandelt@gdslaw.net	1 1 Costa Mesa 2002
38	Foley & Lardner LLP 555 South Flower St., Ste. 3500 Los Angeles, CA 90071 www.foley.com	10 6	\$2.5 \$1.6 \$1.3		All but Agr, Pub, Tel	Representation of Citigroup in lending transactions; Special acquisition counsel Transportation Corridor System; Environmental counseling to Black Mountain Ranch, S.D.; General counsel for The Wiseman Company	Citigroup; Transportation Corridor System; U.S. Bank	Jack Lasater, Office Mng. Partner Marie C. Alvarez, Mktg. Manager (213) 972-4530 mmandeville@foley.com	22 7 Milwaukee 1996
39	Loeb & Loeb LLP 10100 Santa Monica Blvd., Ste. 2200 Los Angeles, CA 90067 www.loeb.com	10 6	N/A		All but Agr, Tel	Finance, acquisition, development & construction loans; Leasing of all assets for tenants & landlords; JVs and limited liability company agreement; Planning & development operation of master-planned residential	AIMCO; Bank of the West; City National Bank; Highride Partners; Kennedy Wilson; Macquarie Bank Limited	Raymond A. Sansaverino, Chair Marie C. Alvarez, Mktg. Manager (310) 282-2020 malvarez@loeb.com	4 1 Los Angeles 1909

PRACTICE AREAS:

Agr: Agriculture, winery; **Bank:** Bankruptcy, foreclosures, workouts; **Corp:** Corporate, business; **Dev:** Community development, construction, construction disputes, development, development-risk management, master-planned residential and commercial development, redevelopment; **DD:** Due diligence; **Env:** Brownfields, CEQA, coastal zone law, conservation transactions, environmental, environmental compliance, hazardous waste, NEPA, oil and gas, Proposition 65, water quality, water resources; **Fin:** Capital, debt financing, equity financing, finance, fund formation, infrastructure funding, mortgage banking, private equity, REITS, secured financing; **Hot:** Hospitality, hotels, golf courses, resorts; **Ind:** Industrial; **Ins:** Institutional; **Inv:** Acquisitions, asset management, investment, international transactions; **Lit:** Dispute resolution, litigation; **LU:** Land use, land-use litigation, permitting, reciprocal easement agreements, zoning; **MU:** Mixed use; **Off:** Office; **Own:** Joint ventures, ownership, partnerships, restructuring; **PM:** Landlord/tenant, leasing, lease contracts, property management; **Pub:** Eminent domain, government advocacy, lobbying, public finance, public policy; **Res:** Affordable housing, condominium law, homeowners associations, residential projects; **Ret:** Retail, shopping centers; **Tax:** Taxation, trust and estates; **Tel:** E-commerce, telecommunications, wireless

Information provided by the firms. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the California Real Estate Journal, 915 E. First St., Los Angeles, CA 90012 or call Editor Michael Gottlieb at (213) 229-5308.
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